

A photograph of two people from behind, embracing on a grassy hill. The person on the left has curly hair and is wearing an orange long-sleeved shirt and blue jeans, pointing towards the horizon. The person on the right is wearing a grey knit sweater and a red knit hat. In the background, there is a large body of water and mountains under a soft, golden sunset sky. A thick green line curves across the image, starting from the left, passing behind the people, and ending on the right side of the frame.

# Innovative by nature

## Lenzing Investor Presentation

Conference call

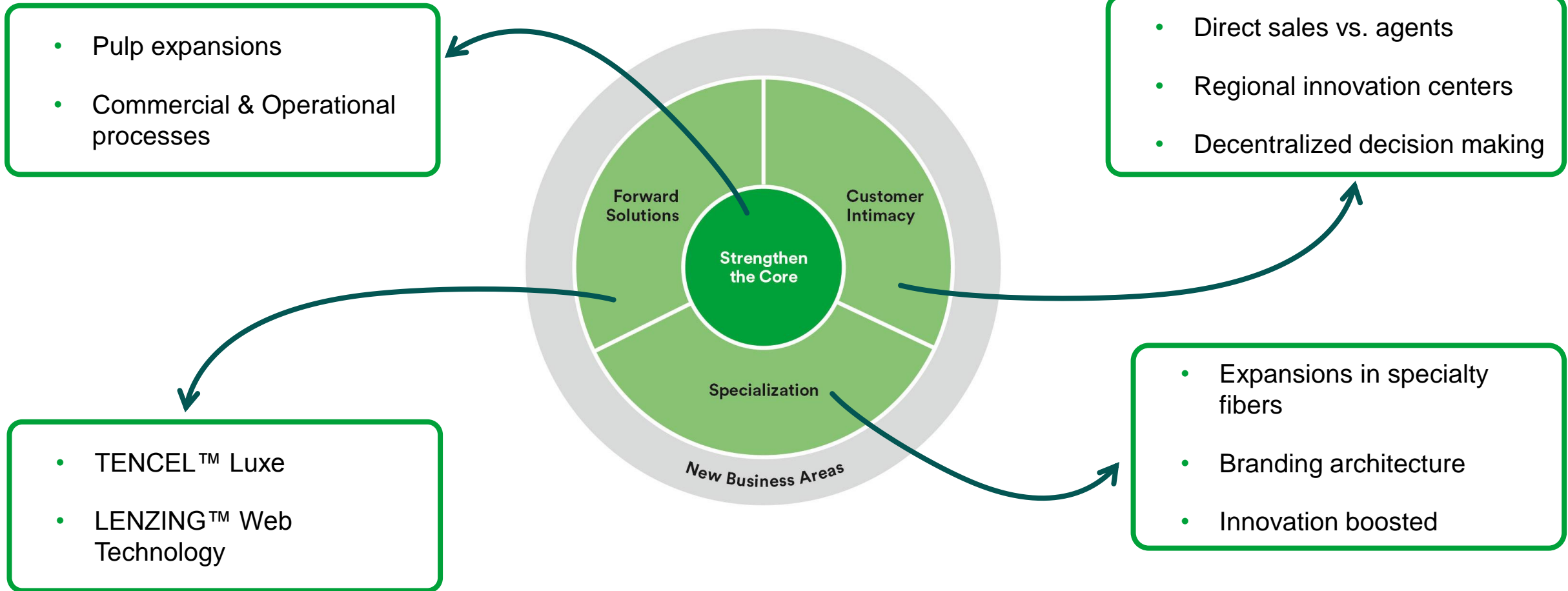
Lyocell expansion project in Thailand

June 26, 2019

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- Definition and further details on the calculation of financial key indicators can be derived from the Half-Year Report and the Annual Report. These reports are also available online on the website of the Lenzing Group [www.lenzing.com](http://www.lenzing.com) in the section "Investors".

# Global expansion of lyocell footprint as major pillar of sCore TEN strategy



# Lenzing committed to become carbon neutral by 2050

- Lenzing to reduce CO<sub>2</sub> emissions per metric ton of sold product<sup>1</sup> by 50 % by 2030 versus 2017 baseline
- Lenzing to become carbon neutral by 2050
- Green energy sites, innovation and optimized product mix will be key to reach the targets

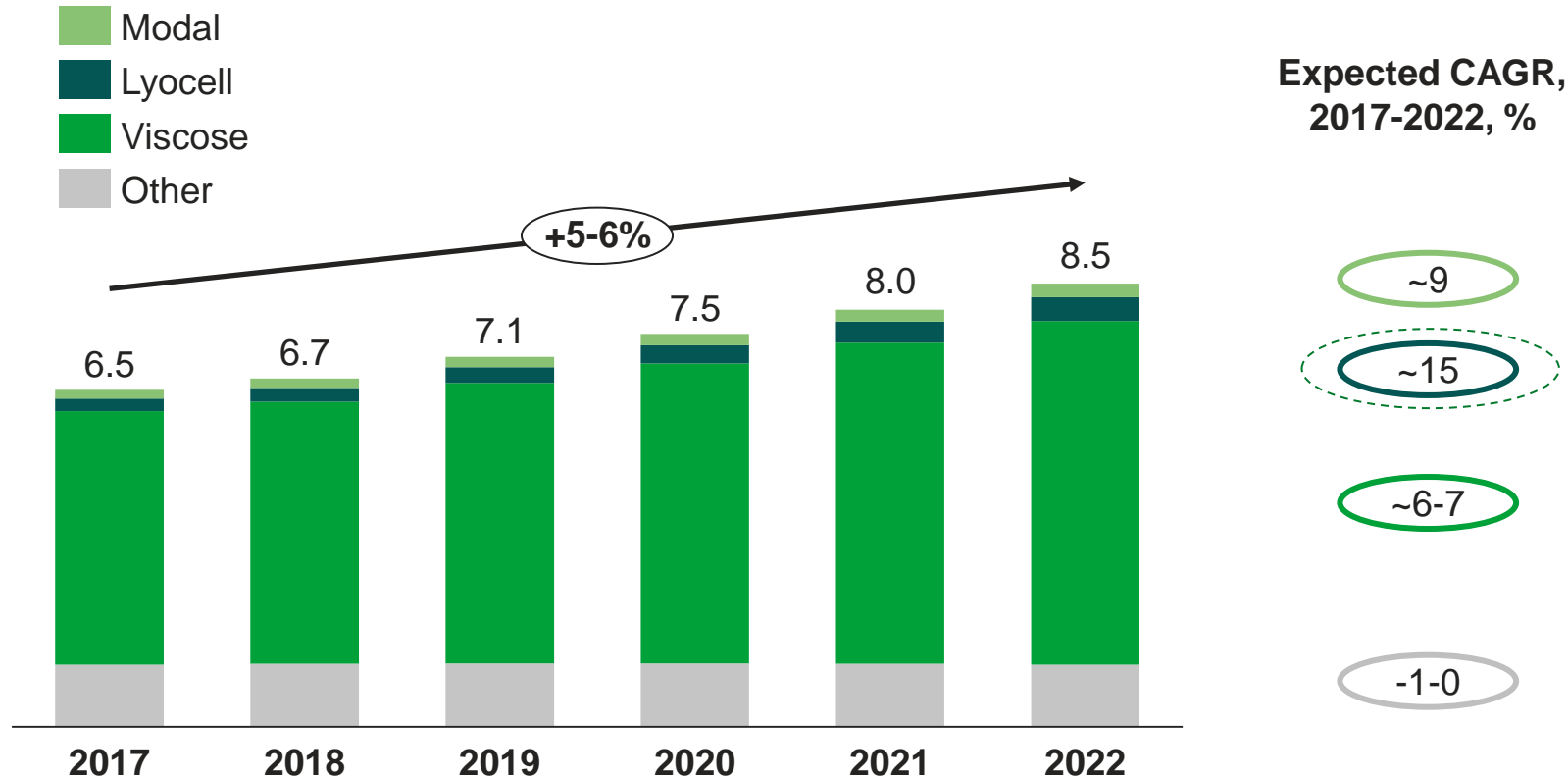
1) Pulp and fiber





# Wood based cellulose fibers with promising potential

Wood-based cellulose fibers demand outlook, mt



Source: Lenzing

# Lyocell expansion projects as part – key facts

- 2016/17: 10kt debottlenecking in Grimsby and Lenzing
- 2018: 25kt expansions in Heiligenkreuz fully operational
- 2018: Decision to temporarily mothball 90kt expansion project in Mobile, Alabama
- 2019: Announcement to build up to 4 lines at new greenfield site in Thailand
  - First phase of 100kt to become the largest and most cost competitive lyocell facility in the world



# Thailand is an excellent location for Lyocell growth in Asia

- Thailand has free trade agreements with China, India and is part of ASEAN. All relevant growth markets can be supplied from Thailand
- Strong support from local authorities
- Highly professional FDI<sup>1</sup> support from Thailand's BOI<sup>2</sup>
- Strong engineering supply base due to large scale industrial investments in Thailand as well as good availability of skilled labour
- IP protection



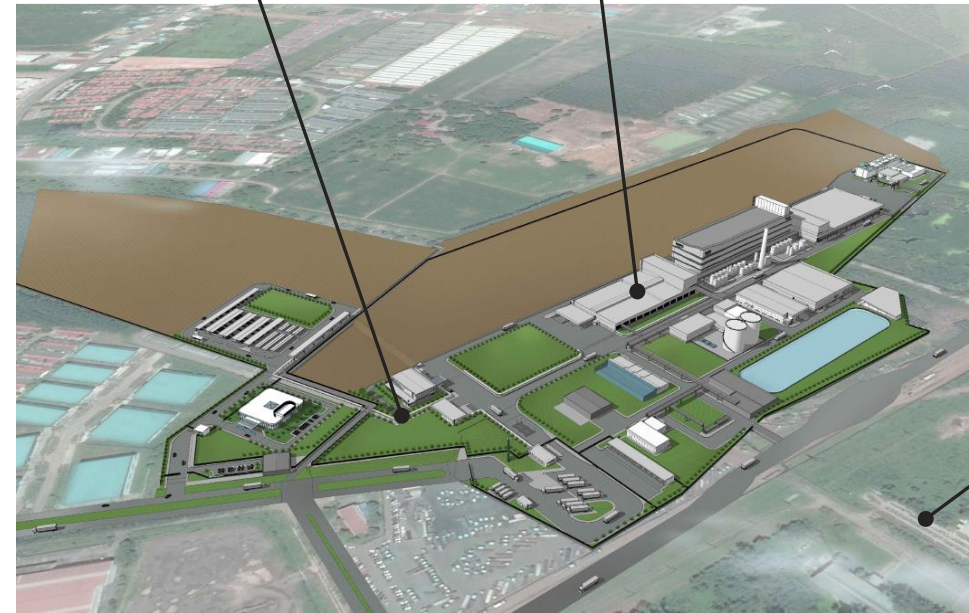
1) Foreign Direct Investment  
2) Board Of Investment

# Facts about the site premises (Industrial Park 304)

- Privately owned industrial park
- Established in 1994
- Total size: 360ha
- Connectivity:
  - Highways: <10km (304)
  - Airport: 110km (Suvarnabhoomi international airport)
  - Seaport: 130km (Laem Chabang)
  - City: Bangkok city center 150km
- Industry: ~110 tenants from automotive, paper and chemicals, metal and electronics
- Labor: mainly from Prachinburi province
- Captive power generation of 520 MW; major source of green energy
- Excellent water and waste water infrastructure

Area dedicated to admin building, maintenance, parking, canteen, future build up of own energy etc.

Production area serves up to 4 lines, water preparation, waste water treatment, pulp and fiber logistic



Double A pulp and paper production



# Financials

- Over USD 1 bn investments over coming years to establish up to 4 lyocell lines with 100kt each
- Initial investment of USD 450 mn to build 100kt line plus required infrastructure investments for future expansions
- Project to be completed by end of 2021



# Contacts and financial calendar

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## Financial calendar

Full year results 2018	March 14, 2019
75 <sup>th</sup> Annual General Meeting	April 17, 2019
Results 01-03/2019	May 8, 2019
Half-year results 2019	August 7, 2019
Results 01-09/2019	November 6, 2019

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